



Agro Processing

processing and provision of services to the Agro-processing sector. Activities financed under this facility include:

1. Product development and promotion,
2. Development of infrastructure for Agriculture relating to Agro-processing industry;
3. Development and promotion of other Agricultural and Agro-processing entrepreneurial sectors.

Export Development Finance

The main objective of this product is to provide medium/long-term finance to exporters for the following purposes:

1. To set up new export projects
2. Revitalization, acquisition of additional assets for expansion and/or expansion of existing production companies for exports
3. Acquisition, rehabilitation and expansion of farms/plantations for the production and processing of exportable products
4. Acquisition of machinery spare

parts and packaging materials for the manufacture of exportable products

5. And other activities that may be acceptable to GEXIM

Who Qualifies?

1. Duly registered or incorporated Ghanaian companies.
2. Ghanaian companies/firms/cooperative societies with a track record in exports.
3. Goods and commodities that are wholly or partially produced for export.
4. To use our facilities, any/or a combination of the following can be provided as collateral:
 - Cash
 - Corporate guarantee
 - Shareholders and / or Director's guarantee and Several guarantees
 - Landed property
 - Charge on fixed and/or floating assets.
 - Assignment of agreements, contract proceeds, rights and benefits
 - Any other security acceptable to the Bank.

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"Facilitating Ghana's International Trade"

CORPORATE BANKING PRODUCTS



INTRODUCTION

The Corporate Banking Department of Ghana Export-Import Bank (GEXIM) manages and provides large companies in the export value chain in Ghana and abroad with short, medium and long term financing solutions at concessionary rates to make them globally competitive.





Our core values are;

- 1) **Superior Customer Service** – we strive to delight our customers by going the extra mile.
- 2) **Trusted Advisors** – we develop expertise in our customers' businesses to offer sound financial and business advice to increase their value in their respective industries.

FOCAL AREAS:

Corporate Banking Department focuses on the following sectors:

CORPORATE BANKING PRODUCTS

Pre- shipment Credit

Pre-shipment credit is provided to support businesses with appropriate access to finance at the manufacturing stage for the purchase of raw materials and other inputs. Pre-shipment credit facilities are also offered for the importation of raw materials/inputs for export production. Under this product, facilities considered are: Short Term Loans, Bridge Finance, Import Finance and Warehouse Financing.

Post-shipment credit

Post-shipment credit aims to bridge the gap between production costs and export sales receipts, allowing a business to accelerate cash flow and shorten operating cycles. It supports the supply chain of the exporter. Export Receivables Finance, Buyer's Credit, and Bills Discounting are facilities GEXIM looks at under this product.

Agro-processing Credit Facility

This facility supports the activities of companies in the development and promotion of Agriculture relating to Agro-



Superior Customer Service



Pharmaceutical Manufacturing



Shipment Credit

- 3) **Innovation** – we constantly seek to optimize our financial solutions to the benefit of our customers.
- 4) **Teamwork** – together we achieve more results.
- 5) **Integrity** – we are honest and consistent in adhering to our ethical principles.